Canada Organic Trade Association



## REGISTRATION FORM ORGANIC COMPANIES – ONLINE BUSINESS TO BUSINESS (B2B) MEETING PROGRAM

## **Session Information**

(Please select one)

October 3 - 6, 2022 (Finished Goods)
November 28 – December 1, 2022 (Commodities)
January 30 – February 1, 2023 (Finished Goods)

## PLEASE TYPE OR WRITE IN BLOCK LETTERS

Company Contact Information					
Company name:					
Name:	Title:				
Address:					
City:	Zip Code:				
Cell:	Fax:				
E-mail:	Website:				
Description of the company					
	1b) Are you a member of COTA?				
	□ Yes □ No				
2. Are you already exporting any of your product	s?				
☐ Yes ☐ No					
3. If you are already exporting, please state to which countries and name your distributor(s)					
4. Total Export Sales (\$CAD): (M = Million)					
□ 0.25 - 1 M\$ □ 1 - 5 M\$ □ 5 - 20 M\$ □ 20 - 50 M\$ □ + 50 M\$					
5. Briefly describe your products max 200 words – This profile will be sent to potential buyers.					



6. Are you interested in Private label opportunities?
7a) Are you GFSI certified?
7b) If you are not GFSI certified, would you be willing to get this certification in order to work with a US retailer chain?
Logistic information
<b>Technical requirements:</b> (check box if available) Computer with microphone and video conferencing Microsoft Teams Zoom Go to meeting
Adequate internet connection

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## **PRODUCT CLASSIFICATION FORM**

Categories/ Certifications	Wellness Attributes			
	Additive free	Low Calories		
GFSI	Functional food	Low Carbs		
EDI Capable	Source of Antioxidant	Low Fat		
Organic	Source of Dietary Fibre	Low Sodium		
Gluten Free	Source of Omega 3	No Trans Fat		
Peanut Free	Source of Soy Protein	Sugar Free		
Halal	Vitamin/Calcium enriched	Whole Grain		
Kosher	Allergen Free	Other:		
Fair trade	Please describe other wellness attribute or certifica	tion:		
Vegan				
Non-GMO Project				
Other:				

## **Product Interest**

BAKERY				
Unbaked Frozen	Baked Frozen	Shelf Stable		
Artisan Cookies	English Muffins	Pies		
Artisan / Specialty Breads	Flatbread	Pitas		
Bagels	Cheesecake	Tarts		
Brownies	Health Bread	Tortillas		
Cakes	Cinnamon Buns	Waffles		
Croissants	Muffins	Other:		
Danish/Donuts	Pastries			

Canada Organic Trade Association 4 Florence Street, Suite 210 Ottawa, ON K2P 0W7 1-(613)-482-1717

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#### DELI

Cheeses – Regular Cheeses - Goat Bacon Duck Ham Proscuitto Italian Salami European Salami Sausage Luncheon Meats Meats Snacks (Pepperoni) Hot Dogs Other:

### Other Deli Products

Entrees (refig) Fresh/Prepared (refig) Fresh Pasta (refig) Fresh Pizza (refig) HMR (refig) Other (refig) Prepared Deli Foods (refig) Meat pies (refig) Sauces, Pesto (refig) Soups (refig) Spreads Dips (refig) Veg Sausages

		PRODUCE	
		Greenhouse Produce	
Tomatoes – Red	Cucumber – Mini	Tomatoes - Red	Cucumber - Seedless
Tomatoes – Heirloom	Cabbage Tart Cherries	Tomatoes - Heirloom	Cucumber - Mini
Tomatoes – Mini	Grapes (Juice) Sweet Corn (Frozen)	Tomatoes - Mini	Other:
Peppers - Yellow	Carrots Peas	Peppers - Yellow	
Peppers - Red	Turnips Beans	Peppers - Red	
Peppers - Green	Beets Other:	Peppers – Green	
Parsnips			
Onions – Yellow Mushroom Shallot Potatoes Onions – Red Celery			
Cucumber - Seedless			

MEATS/FISH/SEAFOODS								
Chilled «	C »	Frozen « F » Value		Value A	Added « VA »			
	С	F	VA		С	F	VA	
Beef				Duck				
Pork				Veal				
Game meats/Exotic				Offals				
Chicken				Other:				

### FROZEN PREPARED FOODS

FROZEN PREPARED FOODS						
Frozen desserts/cakes/pastries	Pizza	Prepared meals – vegetarian				
Handheld meals	Prepared ethnic meals	Soups				
Hors d'oeuvre/appetizers	Prepared meals - mix	Vegetables - Traditional				
Ice cream/sorbets/bars fruit, etc.	Prepared meals – pastas	Vegetables - Specialty				
Meat pies/patties	Prepared meals – protein/meat	Other:				

BEVERAGES/PET CATEGORY					
Alcoholic	Non-Alcoholic	Other Beverages	Pet Category		
Apple Ice Ciders	Coffee - Regular	Almond Milk	Dog Food		
Beers – Regular	Coffee - Specialty	Health Drinks	Cat Food		
Beers - Craft	Fruit Juices	Energy Drinks	Bird Food		
Coolers	Iced Tea	Milk - Specialty	Pet Litter		
Specialty Spirits	Tea - Regular	Relaxing Drinks	Other:		
Wines - Regular	Tea - Specialty	Soft Drinks			
Wines - Sparkling	Vegetable Juice	Soya Drinks			
Wines - Ice Wine	Water - Functional / Flavoured	Smoothies			
Spirits – Whisky, Vodka, Rum	Water – Mineral Water	Sport Drinks			
Other:	Water – Spring Water	Yogurt/Yogurt Drinks			
	Other:	Other:			

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Condiments Ketchup **Mustards** Spreads and Dips Salsa/Chutney Other: ethnic **Marinades or Dressings** Oils Regular Specialty Vinegars Traditional/Specialty Spices / Seasonings Sauces Plum / Soya / Teriyaki Tomato based Cranberry based Pasta Ethnic Other: Cereals Granola/Specialty Oat Shelf Stable Meal Kits Main Meal - Traditional Main Meal - Ethnic Foods Pizza Kits Salad Kits **Dessert Kits** Other:

**GROCERY PRODUCTS** Prepared / Canned food Beans Tomatoes Vegetables (Corn/Carrots) Stews / Prepared entrees Soups Rice Pudding/Custard Other: Pasta Regular/Specialty Wheat **Rice Pasta** Rice Regular Specialty (Wild, Blends) Baking / Dry Blends Cakes/Muffins mix Dry mixes Flours Artisan / Health Flour/Oats Dessert / Pudding Other: Spreads and Syrups Honey Jams and Jellies Maple Syrup Maple products (Sugar, Butter) Soya Butters Peanut / Nut Butters Other:

Confectionery Candy - Hard and Soft Chocolate Chocolates Specialty/Gourmet Fudge Seasonal / Novelties Toffees / Caramels / Nougats Gum Other: Snacks Bars - Granola Bars - Fruit / Nut / Seed Biscotti Cookie - Traditional Cookies - Specialty Crackers - Traditional Crackers - Specialty **Dried Fruit/Mixes Extruded Fruit Snacks** Nut / Nut Mixes/Snack Mixes Popcorn/Extruded Corn Snacks **Tortilla Chips** Popcorn Extruded Salty Snacks Potato Chips - Conventional Potato Chips - Kettle Potato Chips - Canister Flavoured/Juice Freeze Pops Other:

#### Additional notes, special interests:

Please submit completed form to info@canada-organic.ca